

FINANCE & PERSONNEL COMMITTEE

Committee Members: Chair Mark Garrett, Vice Chair Dana Ayers, Matthew Cheeseman, **Staff:** Que Tucker, Karen DeHart, Tavares Toomer Don Phipps, Bryan Tyson

AGENDA ITEM	RECOMMENDATION/CONSIDERATION	SUPPORTING INFORMATION
1. Investment Summary	Association investments review: The Fordham Group representative(s) will be available in committee for specific questions.	***Discussion Only***
2. 2024-2025 Budget	Review of 2025-2026 operating budget and expenditures through 3 rd quarter (March 31, 2026).	***Discussion Only***
3. 2025-2026 Sports Comparison	Review of 2025-2026 financial report relative to sports comparisons from previous year(s).	***Discussion Only***
4. Cash option for ticket purchase	Review cash ticket option during playoff events	***Discussion Only***
5. Senior Tar Heel Card	Review of Senior Tar Heel Card use	***Discussion Only***

AGENDA ITEM

6. Contract Renewal(s)

RECOMMENDATION/CONSIDERATION	SUPPORTING INFORMATION
<p>Approval of the following contract renewals:</p> <ul style="list-style-type: none"> - Current 5-year contract with Teall Properties Group (TPG) is up for renewal for them to continue serving as ‘new partnership development’ arm. Recommendation: Sign 10-year extension for 2026/27 through 2036/37. - NCHSAA adopted ball contracts: TPG is currently finalizing contracts to go into effect 2026-2027 for the ball sports of football, basketball, soccer, volleyball, softball and baseball. 	<p>Rationale: Renewal of these contracts allows the Association, as an organization, to continue to expand new partnerships for the benefit of state tournament games while demonstrating positive returns that do not diminish existing partnerships/contracts (Legacy Partners). In addition, these ball agreements will provide product which the Association needs for hosting playoffs and/or state championship games.</p> <p>Budget Impact: Positive revenue impact from annual partnerships that help offset state tournament game/championship expenses.</p> <p>Educational Impact: This revenue helps allow NCHSAA to maintain existing educational opportunities and/or create additional programs for schools and student-athletes.</p> <p>Equity Impact: All member schools positively impacted.</p> <p>Effective Date: 2026-2027 School Year</p>
<p>7. Update from Foundation Trustees</p> <p>Updates regarding NCHSAA Foundation Inc. and its Board of Trustees</p>	<p>*** DISCUSSION ONLY***</p>

AGENDA ITEM

8. Personnel Updates

RECOMMENDATION/CONSIDERATION	SUPPORTING INFORMATION
<p>Updates since Winter 2025 Board of Directors Meeting</p> <ul style="list-style-type: none">- Full-time position resigned effective 3/14/2026 <p>Interviewed multiple candidates for FT position of Director of Sports & Championships and extended offer to top candidate. TBD</p> <p>Notice given by the Commissioner of an October 1, 2026 retirement and position search in process.</p>	<p>*** DISCUSSION ONLY***</p>