

# FINANCE/PERSONNEL COMMITTEE

**Committee Members:** Chair: Chris Blanton, Vice Chair: Bobby Wilkins, Fred Lynch, Paige Badgett, and Burt Jenkins

**Staff:** Que Tucker, Karen DeHart, Tavares Toomer

## AGENDA ITEM

	RECOMMENDATION	SUPPORTING INFORMATION
1. Audit report, year ending 6/30/2022 (FP 1- Draft audit to be provided at the meeting)	To review and approve the 2021-2022 audit as presented to the full Board by Blackman & Sloop.	<p><b>Rationale:</b> To ensure compliance with Federal and State laws.</p> <p><b>Budget Impact:</b> Blackman &amp; Sloop will report to full Board.</p> <p><b>Educational Impact:</b> None</p> <p><b>Equity Impact:</b> None</p> <p><b>Effective Date:</b> 12/1/2022</p>
2. 2022-2023 Operating Budget Report (FP 2)	To approve the 2022-2023 Annual Operating Budget and review revenues/expenditures to-date.	<p><b>Rationale:</b> Funds are required to operate the NCHSAA office, championships, and programming for student-athletes and member schools.</p> <p><b>Budget Impact:</b> Budgeted revenues: \$3,504,100.00 Budgeted expenses: \$4,142,740.00 Projected loss: \$638,640.00</p> <p><b>Educational Impact:</b> Educational, leadership, and championship programs for our 432 high schools and 155,000+ student-athletes</p> <p><b>Equity Impact:</b> Allows opportunities in-accordance with the current Strategic Plan.</p> <p><b>Effective Date:</b> Retroactive to July 1, 2022</p>

**AGENDA ITEM**

3. Women’s Wrestling  
Regional- ticket  
pricing

<b>RECOMMENDATION</b>	<b>SUPPORTING INFORMATION</b>
<p>To assign a ticket price of \$8.00 for the Women’s Wrestling Invitational Regional Tournament to be held on Thursday, January 26<sup>th</sup>.</p>	<p><b>Rationale:</b> With the sanctioning of women’s wrestling as a championship sport in 2023-2024, the North Carolina Wrestling Coaches Association requested the implementation of a regional concept for the women’s wrestling invitational. This tournament will be utilized for athletes to qualify for the final invitational tournament. There are 4 schools that will be hosting regionals across the state.</p> <ul style="list-style-type: none"><li>• Examples for Current Wrestling Prices:<ul style="list-style-type: none"><li>○ \$8.00 – One-day (Friday) Wrestling Regional</li><li>○ \$8.00 – Dual Team Wrestling Regional</li><li>○ \$10.00 – Women’s Invitational Finals</li></ul></li></ul> <p><b>Budget Impact:</b> Additional tournament for spectators to pay for admission. Host school will receive a percentage of the gate revenue.</p> <p><b>Educational Impact:</b> None</p> <p><b>Equity Impact:</b> Female-specific sport</p> <p><b>Effective Date:</b> December 1, 2022</p>

**AGENDA ITEM**

4. Account Balances & Investment Summary (FP 3)

<b>RECOMMENDATION</b>	<b>SUPPORTING INFORMATION</b>
<p>To review summarized report based on quarterly statements for NCHSAA investment accounts.</p> <p><b>Points of Emphasis:</b></p> <ul style="list-style-type: none"><li>• Endowment Fund accounts are all managed by The Fordham Group (Morgan Stanley). Representatives will provide an in-person review of accounts to the full Board on 11/30/2022 (<i>Moved to 12/1/2022</i>).</li><li>• Other investments include Operating Reserve and Program Reserves.</li></ul>	<p><b>**Discussion Item**</b></p>
<p>5. 2021-2022 Sports Revenue Comparison (FP 4)</p>	<p><b>**Discussion Item**</b></p>

**AGENDA ITEM**

6. 2021-2022  
Endowment Funds  
Distributed to  
Membership  
(FP 5)

<b>RECOMMENDATION</b>	<b>SUPPORTING INFORMATION</b>
<p><b>Points of Emphasis:</b></p> <ul style="list-style-type: none"><li>• In 2021-22, a total of <u>\$1,330,292.62</u> was distributed to member schools/students from General Endowment Fund, Scholarship &amp; Awards Fund, and Education/Health &amp; Safety Endowment Fund for education-based grants, scholarships &amp; awards, year-end distributions to schools and CIC/AIC reimbursements.</li><li>• Over past 12 years (2010-11 through 2021-2022), a total of <u>\$12,780,304.72</u> has been distributed to member high schools from Endowment earnings and Board Designated funds.</li></ul>	<p><b>**Discussion Item**</b></p>
<p>7. Education-Based Grant Report</p>	<p>General summary of applications received by 11/30/2022 deadline and next steps.</p> <p><b>**Discussion Item**</b></p>
<p>8. Corporate Partner Updates</p>	<p>Overview regarding partnerships through TPG and legacy NCHSAA partnerships.</p> <p><b>**Discussion Item**</b></p>

**AGENDA ITEM**

9. Endowment Fund Management

<b>RECOMMENDATION</b>	<b>SUPPORTING INFORMATION</b>
<p>Discussion regarding the future of NCHSAA Endowment Funds.</p> <p>The committee makes the recommendation that President Jackson appoint an Ad Hoc Committee comprised of NCHSAA Board members to initiate the process for establishing a separate Foundation to manage NCHSAA endowment funds.</p>	<p><b>Rationale:</b> The NCHSAA has reached a time in which we need to establish a separate 501C3 non-profit Foundation to manage endowment funds to ensure future success and clarity regarding Association assets.</p> <p><b>Budget Impact:</b> Endowment Fund balances will ultimately be transferred from NCHSAA accounts to new foundation accounts and thus, overall assets will decrease.</p> <p><b>Educational Impact:</b> None; the funds will continue to serve the established purposes for Association-related programming/services.</p> <p><b>Equity Impact:</b> NA</p> <p><b>Effective Date:</b> 12/1/2022</p>
<p>10. Officiating Report (FP 6A &amp; 6B)</p> <p>Discussion of financial implications of officials' survey results and ensuing recommendations.</p> <ul style="list-style-type: none"><li>A. Ad Hoc Report</li><li>B. Baseball Umpires Association</li></ul>	<p><b>**Discussion Item**</b></p>

**AGENDA ITEM**

11. Personnel Updates

<b>RECOMMENDATION</b>	<b>SUPPORTING INFORMATION</b>
<p><b>Points of Emphasis:</b></p> <ul style="list-style-type: none"><li>• Hired a PT Receptionist/Office Assistant, Jennifer Grim, effective 8/4/22.</li><li>• Hired PT Receptionist/Office Assistant, Danae Laws, 8/16/2022.</li><li>• Hired a FT Director of Health, Safety &amp; Wellness, Janna Fonseca, effective 9/6/2022.</li><li>• The NCHSAA now has 2 unfilled full-time positions.</li></ul>	<p><b>**Discussion Item**</b></p>