

FINANCE & PERSONNEL COMMITTEE

Committee: Chris Blanton (Chair), Bobby Wilkins (Vice-Chair), Fred Lynch, Paige Badgett, **Staff:** Que Tucker, Karen DeHart, Tavares Toomer and Burt Jenkins;

AGENDA ITEM	RECOMMENDATION	SUPPORTING INFORMATION
1. Investment & Funds Summary Attachment FP 1	Review of investment accounts based on quarterly statements ending 3/31/2023. The Fordham Group representative(s) will be available in committee for specific questions.	***Discussion Only***
2. 2022-2023 Sports Comparison Report Attachment FP 2	Review of 2022-2023 financial report relative to sports comparisons from previous year(s).	***Discussion Only***
3. 2022-2023 Budget Attachment FP 3	Review of 2022-2023 budget versus actual revenues and expenses through 03/31/2023.	***Discussion Only***
4. NCHSAA dues assessed to member schools in 2023-2024	Recommendation: Maintain membership dues at the current rate of \$1.00 per pupil at each member school.	<p>Rationale: Per the Memorandum of Understanding with the State Board of Education, the NCHSAA must determine any fees assessed to member schools for the next school year.</p> <p>Budget Impact: Membership dues are a revenue source in the annual operating budget and necessary to offset annual operating expenses.</p> <p>Educational Impact: NA</p> <p>Equity Impact: NA</p> <p>Effective Date: 7/1/2023</p>

AGENDA ITEM	RECOMMENDATION	SUPPORTING INFORMATION
5. Cheerleading Invitational registration Attachment FP 4	Recommendation: Increase registration cost from \$25.00 per participating cheerleader to \$35.00.	<p>Rationale: Expenses associated with the Cheerleading Invitational event have increased and now exceed revenues generated by the event. Increasing registration cost will aid in closing the funding gap for this event.</p> <p>Budget Impact: TBD</p> <p>Educational Impact: NA</p> <p>Equity Impact: NA</p> <p>Effective Date: 7/1/2023</p>
6. Review of playoff gate share splits between schools and NCHSAA Attachment FP 5	<p>Review of ticket revenue share retained by the NCHSAA and retained by participating schools for each round of bracketed sports and in regional and state championship events for individual sports.</p> <p>NOTE: Definitions:</p> <p>1. <i>Net Proceeds</i>: “The proceeds remaining after the participating and hosting schools and the NCHSAA have been reimbursed for reasonable costs of hosting and/or participating in the event”.</p> <p>2. <i>Playoff and State Championship Games</i>: “Any playoff contest in a bracketed team sport and any regional and state event in an individual sport”.</p>	<p>***Discussion Only***</p>

AGENDA ITEM**7. Education-based
Grant Program
Attachment FP 6**

RECOMMENDATION	SUPPORTING INFORMATION
<p>Update regarding 2021-22 grants.</p> <p>Recommendations:</p> <p>A. The Grant Evaluation Committee recommends acceptance of the 2022-2023 education-based grant awards.</p> <p>B. The Endowment Advisory Committee recommends that the Association utilize interest earnings from the Education Health, Safety & Wellness Endowment to fund NCHSAA Education-based Grants in the focus areas of Education and Health, Safety & Wellness and fund other grants with earnings from the General Endowment Fund (i.e. focus areas of small equipment, student services programs).</p>	<p>Rationale:</p> <p>A. Twenty-nine education-based grant awards will assist member schools in the focus areas of coaches' education, health, safety & wellness, and small equipment needs otherwise not funded at the local county or school level.</p> <p>B. The Education Health, Safety & Wellness Fund has grown and is at a point that grants in the focus areas of Education and Health, Safety, & Wellness can be funded with interest earnings. This fulfills the intent of this endowment.</p> <p>Budget Impact: No impact on the annual operating budget.</p> <p>Educational Impact: A. Two grants are educational in nature and will positively impact the professional development of coaching staff which in turn provides for a better experience for the student-athletes at the schools. B. Grants within these two focus areas positively impact student athletes, coaches, and administrators.</p> <p>Equity Impact: NA</p> <p>Effective Date: May 3, 2023</p>

AGENDA ITEM

8. Reimbursement for education-based professional development courses taken by coaches and school administration.
Attachment FP 7

RECOMMENDATION	SUPPORTING INFORMATION
<p>The Endowment Advisory Committee recommends use of Education Health, Safety, & Wellness Endowment Fund earnings to fund up to 50% of the costs associated with:</p> <ul style="list-style-type: none">- member schools achieving Honor Roll Status within a given fiscal year- administrators becoming CAA/CMAA certified within a given fiscal year <p>From Winter 2022 Board Meeting: <i>FINANCE COMMITTEE TASKED ENDOWMENT ADVISORY COMMITTEE WITH REVIEWING ANNUAL DISTRIBUTIONS FROM GENERAL ENDOWMENT FUND TO SCHOOLS IN 2022-23 AND CONSIDER SETTING ASIDE A CERTAIN AMOUNT/PERCENTAGE TO BE USED TO REIMBURSE CIC/AIC (Now referred to as LEVEL 1-3 COACHES and tied to Honor Roll Schools), CAA, AND CMAA CERTIFICATIONS.</i></p>	<p>Rationale: To provide professional development and educational opportunities to ensure that member schools have well qualified athletic administrators and coaches.</p> <p>Budget Impact: No impact on the annual operating budget.</p> <p>Previous revenue source for funding partial reimbursements for CIC and AIC certifications was fine monies assessed to member schools for various infractions. Per the Memorandum of Understanding with the State Board of Education, the NCHSAA cannot assess monetary fines and thus a new funding source is necessary in order to continue offering this service.</p> <p>NCHSAA has an existing Education Health, Safety & Wellness Endowed Fund from which partial reimbursements could be paid from interest earnings.</p> <p>Educational Impact: Well-trained and educated coaches and school administrators positively impacts the student-athletes' safety, well-being, and high school experience.</p> <p>Equity Impact: NA</p> <p>Effective Date: May 3, 2023</p>

AGENDA ITEM**9. Year-end Distributions to member schools
Attachment FP 8****RECOMMENDATION**

The Endowment Advisory Committee recommends that the Board of Directors consider:

- a 5% distribution from the General Endowment Fund; and
- up to a 5% distribution from the Education | Health, Safety, & Wellness Endowment Fund, or the actual amount needed to cover partial reimbursements (up to 50%) for member schools to achieve Honor Roll status and for administrators' professional development opportunities in achieving CAA and/or CMAA certifications, whichever is less.

NOTE: Education-based grants and two scholarship subsidies are also funding through General Endowment Fund interest earnings with the remaining funds distributed to the membership.

Per the NCHSAA Spending Policy, a prudent and typical endowment distribution ranges from between 3 to 5% annually.

SUPPORTING INFORMATION

Rationale: The NCHSAA strives to assist member schools with a year-end financial distribution to supplement athletic program expenses. Available funding to be distributed to the schools is dependent upon market fluctuations over a 3-year time period and the resulting value of the endowment funds as audited on 6/30 annually (fiscal year close date).

Budget Impact: No impact on the annual operating budget.

Educational Impact: Funds distributed may be used by member schools to offset educational opportunities for student-athletes and/or school administrators and coaches.

Equity Impact: NA

Effective Date: May 3, 2023

AGENDA ITEM

10. Bat testers in softball

RECOMMENDATION

Recommendation from the NC Softball Coaches Association: NCHSAA to supply one (1) bat testing machine per county and after that it is the county's responsibility to purchase more if wanted.

SUPPORTING INFORMATION

Rationale: Bat testing was an issue last season during the state championship game where bats that failed were not allowed to be used; new bats purchased and comfort levels of the athletes were depleted. Bats were thrown out last year just because they were "in the red" and were not checked per the USA Softball Bat List.

Budget Impact: Estimated cost of \$1,050.00 per bat tester x 100 counties = \$105,000.00.

Educational Impact: NA

Equity Impact: All softball playing schools would be using bats that meet the appropriate standards.

Some counties have one member school while others have in excess of 25 member schools.

NCHSAA did not provide or incur cost for bat tester units for baseball.

Effective Date: 2023-2024

11. Formation of an
NCHSAA Foundation

Status update regarding the process.

Discussion Only

AGENDA ITEM	RECOMMENDATION	SUPPORTING INFORMATION
12. Personnel-related Updates	<p>Updates:</p> <ul style="list-style-type: none"> - A staff member retired. Effective January 15, 2023 - Contracted with an individual to manage specific projects: website conversion and technology triage. Effective February 1, 2023 - A staff member resigned to pursue other career objectives. Effective 3/1/2023 - Hired an individual as Director of Communications and Media Relations. Effective 5/2/2023 - Extended an offer to an individual for the Officiating Program Manager position. Role begins 6/20/2023. - Insurance bids underway through external broker for Association employee and organization's insurance for 2023-2024 year. 	***Discussion Only***

ENDOWMENT BALANCES	2022-2023 through third quarter (3/31/2023)			2021-2022		2020-2021		2019-2020		2018-2019	
Endowment Accounts:	March '23	December '22	October '22	June '22	December '21	June '21	December '20	June '20	December '19	June '19	December '18
Wells Fargo				\$ -	\$ -	\$ 2,956.00	\$ 2,186,308.00	\$ 1,869,819.00	\$ 1,927,762.00	\$ 1,819,873.00	\$ 1,635,285.00
BB&T				\$ -	\$ -	\$ 427.00	\$ 3,611,263.00	\$ 3,146,066.07	\$ 3,169,057.00	\$ 3,076,652.00	\$ 2,706,588.00
General Endowment	\$ 18,070,484.00	\$ 17,454,582.00	\$ 17,718,224.00	\$ 17,762,139.00	\$ 22,293,530.00	\$ 27,020,858.00	\$ 20,347,619.00	\$ 17,379,505.00	\$ 18,022,295.00	\$ 16,953,168.00	\$ 14,913,748.00
Schloarships and Awards	\$ 1,032,916.00	\$ 995,386.00	\$ 977,546.00	\$ 969,164.00	\$ 1,161,397.00						
Health and Safety	\$ 2,436,908.00	\$ 2,348,569.00	\$ 2,282,685.00	\$ 2,287,756.00	\$ 2,850,448.00						
Hall of Fame	\$ 376,713.00	\$ 362,150.00	\$ 352,487.00	\$ 353,947.00	\$ 429,296.00						
First Allied				\$ -	\$ -	\$ -	\$ 1,774,282.00	\$ 1,539,715.00	\$ 1,633,706.00	\$ 1,544,159.00	\$ 1,384,293.00
SEI Private Trust				\$ -	\$ -	\$ 452.00	\$ 1,134,434.00	\$ 981,157.00	\$ 1,021,341.00	\$ 966,726.00	\$ 872,414.00
Genworth - annuity								\$ -	\$ -	\$ -	\$ -
TOTAL	\$ 21,917,021.00	\$ 21,160,687.00	\$ 21,330,942.00	\$ 21,373,006.00	\$ 26,734,671.00	\$ 27,024,693.00	\$ 29,053,906.00	\$ 24,916,262.07	\$ 25,774,161.00	\$ 24,360,578.00	\$ 21,512,328.00

INVESTMENT BALANCES	March '23	December '22	October '22	June '22	December '21	June '21	December '20	June '20	December '19	June '19	December '18
Program Reserves:											
Wells Fargo/Wachovia	\$ 645,721.00	\$ 608,055.00	\$ 605,651.00	\$ 596,231.00	\$ 768,429.00	\$ 760,942.00	\$ 673,094.00	\$ 536,091.00	\$ 574,800.00	\$ 531,489.00	\$ 461,625.00
Morgan Stanley	\$ 7,393,267.00	\$ 7,142,254.00	\$ 6,187,733.00	\$ 6,197,308.00	\$ 7,379,187.00	\$ 7,580,656.00	\$ 7,003,851.00	\$ 6,012,648.00	\$ 6,179,021.00	\$ 5,821,096.00	\$ 5,120,113.00
TOTAL	\$ 8,038,988.00	\$ 7,750,309.00	\$ 6,793,384.00	\$ 6,793,539.00	\$ 8,147,616.00	\$ 8,341,598.00	\$ 7,676,945.00	\$ 6,548,739.00	\$ 6,753,821.00	\$ 6,352,585.00	\$ 5,581,738.00

Bank Account:	March '23	December '22	October '22	June '22	December '21	June '21	December '20	June '20	December '19	June '19	December '18
Wells Fargo chk	\$ 7,437,667.00	\$ 6,869,844.00	\$ 6,414,965.00	\$ 8,049,527.00	\$ 7,172,095.00	\$ 7,954,126.00	\$ 7,544,155.00	\$ 8,891,815.08	\$ 8,309,141.00	\$ 8,925,380.00	\$ 7,814,787.00
Wells Fargo MM	\$ 69,139.00	\$ 69,114.00	\$ 69,101.00	\$ 69,099.00	\$ 69,095.00	\$ 69,092.00	\$ 69,088.00	\$ 69,084.95	\$ 69,072.00	\$ 69,047.00	\$ 69,020.00
TOTAL	\$ 7,506,806.00	\$ 6,938,958.00	\$ 6,484,066.00	\$ 8,118,626.00	\$ 7,241,190.00	\$ 8,023,218.00	\$ 7,613,243.00	\$ 8,960,900.03	\$ 8,378,213.00	\$ 8,994,427.00	\$ 7,883,807.00

GRAND TOTALS	March '23	December '22	October '22	June '22	December '21	June '21	December '20	June '20	December '19	June '19	December '18
	\$ 37,462,815.00	\$ 35,849,954.00	\$ 34,608,392.00	\$ 36,285,171.00	\$ 42,123,477.00	\$ 43,389,509.00	\$ 44,344,094.00	\$ 40,425,901.10	\$ 40,906,195.00	\$ 39,707,590.00	\$ 34,977,873.00

	2022/2023	2021/2022	2020/2021	2019/2020	2018/2019	2017/2018	2016/2017
<u>VOLLEYBALL</u> -Playoffs & Championships							
Gross Revenue - Endowment Surcharge	265,321.00	\$ 268,428.00	\$ 20,015.00	\$ 202,971.00	\$ 193,752.00	\$ 156,067.50	\$ 164,834.00
\$1 Endowment Surcharge			\$ -	\$ 32,439.00	\$ 30,540.00	\$ 29,165.00	\$ 31,077.00
e Champion State Champion Team Travel Expenses	3,928.50	\$ 3,114.00	\$ 3,153.00	\$ 3,061.50	\$ 3,097.50	\$ 3,246.00	\$ 2,865.00
Expenses paid by host school playoffs	65,013.08	\$ 53,395.70	\$ 26,919.20	\$ 32,955.60	\$ 33,899.02	\$ 29,070.12	\$ 28,721.00
NCHSAA State Championship Expenses	25,768.51	\$ 22,545.68	\$ 11,295.84	\$ 17,685.04	\$ 18,097.86	\$ 19,449.31	\$ 16,528.43
Corporate Sponsorship Monies	29,697.01	\$ 25,659.68	\$ 14,448.84	\$ 20,746.54	\$ 21,195.36	\$ 22,695.31	\$ 19,393.43
Schools' Shares	159,025.33	\$ 170,087.15	\$ (6,904.20)	\$ 141,110.20	\$ 127,142.23	\$ 100,205.86	\$ 109,434.40
NCHSAA Net	\$ 41,282.59	\$ 44,945.15	\$ -	\$ 28,905.20	\$ 32,710.75	\$ 26,791.52	\$ 26,678.60
<u>CROSS COUNTRY</u> -STATE							
Gross Revenue - Endowment Surcharge	43,280.00	\$ 40,310.00	\$ 22,810.00	\$ 29,271.00	\$ 29,493.00	\$ 29,561.08	\$ 25,547.75
\$1 Endowment Surcharge				\$ 4,291.00	\$ 3,942.00	\$ 3,862.00	\$ 3,381.00
State Champion Team Travel Expenses	16,162.65	\$ 11,726.35	\$ 10,289.10	\$ 16,509.40	\$ 16,334.70	\$ 17,585.65	\$ 15,755.90
NCHSAA State Championship Expenses	51,836.23	\$ 45,365.35	\$ 36,022.06	\$ 37,175.86	\$ 38,306.79	\$ 37,646.40	\$ 31,338.26
Corporate Sponsorship Monies	28,732.00	\$ 26,257.20	\$ 25,757.20	\$ 24,599.88	\$ 27,292.40	\$ 31,780.64	\$ 31,871.68
NCHSAA Net	\$ 4,013.12	\$ 9,475.50	\$ 2,256.04	\$ 185.62	\$ 2,143.91	\$ 6,109.67	\$ 10,325.27
<u>CHEERLEADING</u>							
Gate & Program Sales	51,810.00	\$ 42,660.00	\$ 9,225.00	\$ 39,282.00	\$ 38,840.00	\$ 47,081.00	\$ 44,360.00
Registration Fees,Program Ads,Vendor Booths,Pics	75,712.46	\$ 58,269.00		\$ 67,413.00	\$ 65,787.00	\$ 73,108.00	\$ 71,083.00
NCHSAA State Championship Expenses	167,664.01	\$ 79,998.52	\$ 9,328.53	\$ 89,673.92	\$ 90,851.47	\$ 92,909.15	\$ 87,080.86
Corporate Sponsorship Monies	50,977.80	\$ 33,756.00	\$ 2,457.10	\$ 46,535.20	\$ 56,860.84	\$ 49,077.19	\$ 49,167.11
NCHSAA Net	10,836.25	\$ 54,686.48	\$ 2,353.57	\$ 63,556.28	\$ 70,636.37	\$ 76,357.04	\$ 77,529.25
<u>MEN'S SOCCER</u> -Playoffs & Championships							
Gross Revenue - Endowment Surcharge	\$ 325,043.00	\$ 352,345.35	\$ 140,129.00	\$ 256,954.00	\$ 257,161.00	\$ 206,544.00	\$ 228,519.00
\$1 Endowment Surcharge			\$ -	\$ 40,640.00	\$ 40,573.00	\$ 39,306.00	\$ 43,769.00
State Champion Team Travel Expenses	\$ 3,820.50	\$ 4,116.50	\$ 4,248.00	\$ 3,450.50	\$ 4,148.50	\$ 4,703.00	\$ 4,640.50
Expenses paid by host school playoffs	\$ 69,452.88	\$ 52,559.41	\$ 29,783.80	\$ 33,331.30	\$ 30,530.40	\$ 29,752.32	\$ 29,006.67
NCHSAA State Championship Expenses	\$ 15,388.81	\$ 23,386.17	\$ 22,092.77	\$ 27,594.07	\$ 18,204.20	\$ 17,111.67	\$ 15,721.98
Corporate Sponsorship Monies	\$ 19,209.31	\$ 27,502.67	\$ 26,340.77	\$ 31,044.57	\$ 22,352.70	\$ 21,814.67	\$ 20,362.48
Schools' Shares	\$ 210,050.91	\$ 244,076.24	\$ 110,345.20	\$ 180,652.80	\$ 182,568.35	\$ 141,269.48	\$ 166,043.08
NCHSAA Net	\$ 45,539.21	\$ 55,709.70	\$ -	\$ 42,969.90	\$ 44,062.25	\$ 35,522.20	\$ 33,469.25
<u>FOOTBALL</u> -Playoffs & Championships							
Gross Revenue - Endowment Surcharge	2,122,625.00	\$ 2,112,314.49	\$ 1,132,459.00	\$ 1,723,890.00	\$ 1,556,020.00	\$ 1,472,193.00	\$ 1,797,550.31
\$1 Endowment Surcharge			\$ -	\$ 210,068.00	\$ 194,771.00	\$ 226,998.00	\$ 281,141.00
State Champion Team Travel Expenses	6,891.00	\$ 9,249.00	\$ 17,619.00	\$ 17,292.00	\$ 21,312.00	\$ 20,430.00	\$ 29,372.00
Expenses paid by host school playoffs	385,073.39	\$ 309,680.99	\$ 133,108.71	\$ 284,267.50	\$ 276,005.22	\$ 287,261.53	\$ 321,150.22
NCHSAA State Championship Expenses	88,614.00	\$ 85,339.18	\$ 158,845.83	\$ 105,540.62	\$ 123,986.12	\$ 113,296.30	\$ 93,196.07
Corporate Sponsorship Monies	95,505.00	\$ 94,588.18	\$ 176,464.83	\$ 122,832.62	\$ 145,298.12	\$ 133,726.30	\$ 122,568.07
Schools' Shares	1,307,391.01	\$ 1,371,494.58	\$ 807,554.29	\$ 999,689.20	\$ 916,442.13	\$ 863,000.97	\$ 1,081,629.99
NCHSAA Net	430,160.60	\$ 431,138.92	\$ 191,796.00	\$ 439,933.30	\$ 363,572.65	\$ 321,930.50	\$ 394,770.10

SWIMMING-Regional & State

Gross Revenue - Endowment Surcharge	53,727.00	\$ 45,503.00	\$ -	\$ 49,171.20	\$ 50,745.10	\$ 42,794.92	\$ 43,228.52
\$1 Endowment Surcharge			\$ -	\$ 8,231.00	\$ 8,486.00	\$ 7,700.00	\$ 7,741.00
State Champion Team Travel Expenses	17,526.40	\$ 17,528.30	\$ 10,409.00	\$ 15,185.45	\$ 16,247.65	\$ 16,247.65	\$ 16,508.30
NCHSAA State Championship Expenses	94,120.06	\$ 97,155.15	\$ 84,215.90	\$ 88,119.94	\$ 88,864.09	\$ 87,965.61	\$ 82,740.78
Corporate Sponsorship Monies	56,000.00	\$ 57,047.84	\$ 33,897.33	\$ 58,997.83	\$ 61,303.00	\$ 63,098.39	\$ 58,058.02
NCHSAA Net	(1,919.46)	\$ (12,132.61)	\$ (60,727.57)	\$ 4,863.64	\$ 6,936.36	\$ 1,680.05	\$ 2,037.46

WRESTLING-Regional & State

Gross Revenue - Endowment Surcharge	266,819.00	\$ 237,049.35	\$ 66,516.00	\$ 203,131.00	\$ 197,810.00	\$ 190,152.00	\$ 194,638.00
\$1 Endowment Surcharge			\$ -	\$ 21,260.00	\$ 22,126.00	\$ 21,754.00	\$ 22,626.00
Team Expenses	60,422.28	\$ 59,252.88	\$ 30,008.31	\$ 55,116.10	\$ 51,614.10	\$ 52,608.33	\$ 53,072.78
Team Travel	10,604.10	\$ 10,726.50	\$ 10,234.32	\$ 10,344.50	\$ 10,116.30	\$ 10,260.70	\$ 10,335.30
NCHSAA State Championship Expenses	120,764.58	\$ 118,336.05	\$ 56,391.69	\$ 94,585.84	\$ 95,648.11	\$ 96,977.90	\$ 83,366.07
Corporate Sponsorship Monies	28,155.01	\$ 34,060.42	\$ 7,196.80	\$ 43,114.01	\$ 45,667.13	\$ 40,411.34	\$ 24,682.67
Schools' Shares	57,924.24	\$ 47,460.17	\$ 4,028.85	\$ 23,307.88	\$ 25,762.65	\$ 23,570.51	\$ 27,212.64
NCHSAA Net	\$ 45,258.81	\$ 35,334.17	\$ (26,950.37)	\$ 62,890.69	\$ 60,335.97	\$ 47,145.90	\$ 45,333.88

INDOOR TRACK-Regional & State

Gross Revenue - Endowment Surcharge	38,010.00	\$ 28,860.00		\$ 27,650.00	\$ 29,032.00	\$ 32,122.00	\$ 26,388.60
\$1 Endowment Surcharge				\$ 2,960.00	\$ 2,989.00	\$ 3,414.00	\$ 3,668.00
State Champion Team Travel Expenses	18,300.00	\$ 13,060.10		\$ 19,054.25	\$ 18,238.80	\$ 20,761.35	\$ 21,831.55
NCHSAA State Championship Expenses	48,867.54	\$ 40,704.99		\$ 40,216.88	\$ 35,520.00	\$ 34,716.97	\$ 31,171.50
Corporate Sponsorship Monies	8,623.82	\$ 19,056.56		\$ 19,384.38	\$ 13,426.82	\$ 13,209.05	\$ 12,716.58
NCHSAA Net	(20,533.72)	\$ (5,848.53)	\$ -	\$ (12,236.75)	\$ (11,299.98)	\$ (10,147.27)	\$ (13,897.87)

BASKETBALL-Playoffs & Championships

Gross Revenue - Endowment Surcharge	\$ 1,302,641.70	\$ 1,173,102.20	\$ 103,709.00	\$ 809,514.00	\$1,014,744.88	\$ 802,386.90	\$ 782,317.35
\$1 Endowment Surcharge				\$ 118,746.00	\$ 132,673.00	\$ 115,240.00	\$ 124,615.00
State Champion Team Travel Expenses	\$ 13,331.00	\$ 14,617.50	\$ 5,040.00	\$ 7,033.50	\$ 13,185.00	\$ 12,750.00	\$ 11,643.00
Expenses paid by host school playoffs	\$ 252,315.30	\$ 185,785.42	\$ 73,841.85	\$ 166,639.41	\$ 148,623.28	\$ 129,597.34	\$ 135,770.97
NCHSAA State Championship Expenses	\$ 105,758.95	\$ 107,107.30	\$ 27,298.87	\$ 53,333.59	\$ 133,301.45	\$ 140,235.72	\$ 118,507.34
Corporate Sponsorship Monies		\$ 121,724.80	\$ 32,338.87	\$ 59,471.09	\$ 146,486.45	\$ 152,985.72	\$ 130,150.34
Schools' Shares	\$ 493,353.02	\$ 667,837.27	\$ 29,867.15	\$ 257,072.32	\$ 550,336.92	\$ 420,405.08	\$ 426,302.43
NCHSAA Net	\$ 437,883.43	\$ 319,479.51	\$ -	\$ 384,906.27	\$ 315,784.68	\$ 252,384.48	\$ 220,243.95

LACROSSE-Playoffs & Championships

Gross Revenue - Endowment Surcharge		\$ 158,669.00	\$ 109,085.00	\$ -	\$ 116,753.00	\$ 102,450.15	\$ 110,763.00
\$1 Endowment Surcharge			\$ -	\$ -	\$ 17,877.00	\$ 17,787.00	\$ 19,303.00
State Champion Team Travel Expenses		\$ 3,741.00	\$ 2,947.50	\$ -	\$ 3,140.00	\$ 3,110.50	\$ 3,115.00
Expenses paid by host school playoffs		\$ 18,986.75	\$ 21,247.20	\$ -	\$ 15,486.80	\$ 16,489.16	\$ 11,390.89
NCHSAA State Championship Expenses		\$ 19,319.46	\$ 11,705.56		\$ 26,884.26	\$ 22,257.73	\$ 18,972.05
Corporate Sponsorship Monies		\$ 23,060.46	\$ 14,653.06		\$ 30,024.26	\$ 25,368.23	\$ 22,087.05
Schools' Shares		\$ 106,075.35	\$ 87,837.80	\$ -	\$ 72,512.71	\$ 60,531.07	\$ 70,215.36
NCHSAA Net		\$ 33,606.90	\$ -		\$ 28,753.49	\$ 25,429.92	\$ 29,156.75

<u>WOMEN'S SOCCER</u> -Playoffs & Championships									
Gross Revenue - Endowment Surcharge	\$	269,473.80	\$	158,902.00	\$	-	\$ 218,725.00	\$ 170,221.00	\$ 170,217.00
\$1 Endowment Surcharge			\$	-	\$	-	\$ 34,581.00	\$ 31,501.00	\$ 32,631.00
State Champion Team Travel Expenses	\$	3,209.00	\$	2,368.50	\$	-	\$ 3,241.50	\$ 4,556.00	\$ 3,258.00
Expenses paid by host school playoffs	\$	40,405.65	\$	28,766.40	\$	-	\$ 28,813.85	\$ 27,077.58	\$ 28,395.56
NCHSAA State Championship Expenses	\$	25,120.87	\$	14,463.65			\$ 24,346.89	\$ 20,154.47	\$ 14,647.78
Corporate Sponsorship Monies	\$	28,329.87	\$	16,832.15			\$ 27,588.39	\$ 24,710.47	\$ 17,905.78
Schools' Shares	\$	183,395.50	\$	130,135.60	\$	-	\$ 152,225.85	\$ 112,881.72	\$ 115,183.99
NCHSAA Net	\$	45,672.65	\$	-			\$ 37,685.30	\$ 30,261.70	\$ 26,637.45
<u>TRACK</u> -Regional & State									
Gross Revenue - Endowment Surcharge	\$	127,404.00	\$	144,882.00	\$	-	\$ 103,003.00	\$ 97,713.40	\$ 91,294.00
\$1 Endowment Surcharge			\$	-	\$	-	\$ 13,264.00	\$ 13,250.00	\$ 12,740.00
State Champion Team Travel Expenses	\$	29,747.55	\$	28,904.40	\$	-	\$ 24,126.66	\$ 25,036.74	\$ 22,237.33
NCHSAA State Championship Expenses	\$	111,364.04	\$	84,267.74			\$ 82,281.41	\$ 83,164.81	\$ 81,922.61
Corporate Sponsorship Monies	\$	27,000.00	\$	6,304.68			\$ 26,327.79	\$ 26,342.57	\$ 26,283.87
Schools' Shares	\$	19,680.38	\$	19,768.71	\$	-	\$ 10,848.19	\$ 6,955.64	\$ 6,923.35
NCHSAA Net	\$	(6,387.97)	\$	18,245.83			\$ 12,074.53	\$ 8,898.78	\$ 6,494.58
<u>SOFTBALL</u> -Playoffs & Championships									
Gross Revenue - Endowment Surcharge	\$	268,499.60	\$	141,464.00	\$	-	\$ 230,823.00	\$ 186,598.50	\$ 221,139.50
\$1 Endowment Surcharge			\$	-	\$	-	\$ 34,582.50	\$ 34,283.50	\$ 39,805.50
State Champion Team Travel Expenses	\$	5,698.00	\$	5,969.50	\$	-	\$ 7,641.50	\$ 6,834.50	\$ 4,946.50
Expenses paid by host school playoffs	\$	29,301.35	\$	20,402.30	\$	-	\$ 19,036.40	\$ 21,112.22	\$ 21,292.76
NCHSAA State Championship Expenses	\$	34,814.17	\$	24,447.42			\$ 44,359.73	\$ 37,027.00	\$ 27,258.05
Corporate Sponsorship Monies	\$	39,512.17	\$	30,416.92			\$ 52,001.23	\$ 43,861.50	\$ 32,204.55
Schools' Shares	\$	194,337.14	\$	121,061.70	\$	-	\$ 163,488.35	\$ 129,943.63	\$ 155,104.29
NCHSAA Net	\$	43,861.11	\$	-			\$ 48,298.25	\$ 35,542.65	\$ 44,742.45
<u>BASEBALL</u> -Playoffs & Championships									
Gross Revenue - Endowment Surcharge	\$	459,421.94	\$	269,380.00	\$	-	\$ 359,062.00	\$ 300,654.00	\$ 317,121.50
\$1 Endowment Surcharge			\$	-	\$	-	\$ 55,610.50	\$ 54,203.50	\$ 57,456.50
State Champion Team Travel Expenses	\$	3,315.50	\$	9,147.00	\$	-	\$ 6,509.00	\$ 8,193.50	\$ 8,904.50
Expenses paid by host school playoffs	\$	33,889.45	\$	20,924.30	\$	-	\$ 22,331.40	\$ 21,265.89	\$ 24,973.74
NCHSAA State Championship Expenses	\$	30,918.49	\$	24,426.56			\$ 24,681.76	\$ 17,481.96	\$ 19,271.37
Corporate Sponsorship Monies	\$	34,233.99	\$	33,273.56			\$ 31,190.76	\$ 25,675.46	\$ 28,175.87
Schools' Shares	\$	342,640.43	\$	223,574.90	\$	-	\$ 268,301.00	\$ 221,270.41	\$ 231,020.56
NCHSAA Net	\$	82,892.06	\$	24,580.80			\$ 68,429.60	\$ 58,117.70	\$ 61,127.20

ANNUAL TOTALS

Gross Revenue - Endowment Surcharge	\$	4,544,989.16	\$	5,642,309.73	\$	2,318,576.00	\$	3,409,247.20	\$	4,461,750.98	\$	3,909,647.45	\$	4,289,001.53
\$1 Endowment Surcharge	\$	-	\$	-	\$	-	\$	438,635.00	\$	592,015.00	\$	598,464.00	\$	679,954.00
Team Expenses	\$	122,855.93	\$	160,847.38	\$	119,694.31	\$	121,517.25	\$	172,589.26	\$	179,815.57	\$	181,642.06
Expenses paid by host school playoffs	\$	771,854.65	\$	724,004.72	\$	354,993.76	\$	517,193.81	\$	574,726.37	\$	561,626.16	\$	600,701.81
Team Travel	\$	28,130.50	\$	28,254.80	\$	20,643.32	\$	25,529.95	\$	26,363.95	\$	26,508.35	\$	26,843.60
NCHSAA State Championship Expenses	\$	718,782.69	\$	841,475.42	\$	564,802.42	\$	553,925.76	\$	845,334.14	\$	820,395.00	\$	721,723.15
Corporate Sponsorship Monies	\$	316,899.95	\$	591,789.84	\$	420,382.11	\$	426,726.12	\$	707,015.25	\$	674,756.84	\$	595,627.50
Schools' Shares	\$	2,227,744.51	\$	3,347,084.21	\$	1,527,270.00	\$	1,601,832.40	\$	2,469,628.38	\$	2,080,034.37	\$	2,389,070.09
NCHSAA Net	\$	992,520.83	\$	1,132,433.04	\$	151,554.30	\$	1,015,974.15	\$	1,080,124.13	\$	916,024.84	\$	964,648.32

* These are estimates- All information has not come in to the NCHSAA

NORTH CAROLINA HIGH SCHOOL ATHLETIC ASSOCIATION

OPERATING TOTALS AS OF March, 2023

				REVENUES		Budget 2022-2023
PLAYOFFS				March Actual	YTD Actual	
	FOOTBALL	4010	\$ 9,406.00	\$ 566,741.00	\$	520,000.00
	VOLLEYBALL	4012	\$ 838.00	\$ 50,723.00	\$	50,000.00
	CROSS COUNTRY	4014		\$ 43,280.00	\$	35,000.00
	BASKETBALL	4016	\$ 544,791.00	\$ 544,791.00	\$	440,000.00
	WRESTLING	4018	\$ 90,725.00	\$ 92,065.00	\$	75,000.00
	SOCCER	4020	\$ 2,775.00	\$ 55,360.00	\$	85,000.00
	SWIMMING	4022		\$ 53,727.00	\$	45,000.00
	INDOOR TRACK	4023		\$ 38,010.00	\$	28,000.00
	TRACK	4024	\$ 3,500.00	\$ 3,500.00	\$	85,000.00
	LACROSSE	4025		\$ -	\$	35,000.00
	BASEBALL	4026		\$ 50.00	\$	87,000.00
	SOFTBALL	4027		\$ -	\$	60,000.00
	CHEERLEADING	4029		\$ 123,391.00	\$	65,000.00
TOTAL PLAYOFF REVENUE				\$ 652,035.00	\$ 1,571,638.00	\$ 1,610,000.00
TOTAL CORPORATE SPONSORSHIPS				\$ 81,392.00	\$ 469,660.00	\$ 1,023,500.00
OTHER REVENUE						
	CHAMPIONSHIP OFFICIAL'S AWARDS	4113		\$ 100.00	\$	8,000.00
	DREIBELBIS FUND	4219		\$ 10,000.00	\$	10,000.00
	OFFICIALS REGISTRATION	4400	\$ 41,273.00	\$ 349,473.00	\$	320,000.00
	MEMBERSHIP DUES	4500	\$ 91,710.00	\$ 490,059.00	\$	480,000.00
	HANDBOOKS/DIRECTORIES	4712		\$ 70.00	\$	1,000.00
	RULE BOOKS	4714		\$ 920.00	\$	600.00
	PROGRAM SALES	4718		\$ -	\$	-
	HALL OF FAME BANQUET	4750		\$ 17,900.00	\$	20,000.00
	SALES TAX REFUND	5016	\$ 8,321.00	\$ 14,188.00	\$	13,000.00
	PLAYOFF BROADCAST RIGHTS FEES	5023	\$ 300.00	\$ 2,350.00	\$	15,000.00
	DIVIDENDS-INTEREST	4910		\$ 19.80	\$	-
	MISCELLANEOUS INCOME	5018	\$ 9.00	\$ 9,061.00	\$	3,000.00
TOTAL OTHER REVENUE				\$ 141,613.00	\$ 894,140.80	\$ 870,600.00
TOTAL REVENUE				\$ 875,040.00	\$ 2,935,438.80	\$ 3,504,100.00
					EXPENSES	
SALARIES/BENEFITS				March Actual	YTD Actual	
	SALARIED WAGES	6010	\$ 79,195.00	\$ 753,788.00	\$	1,042,238.00
	HOURLY WAGES	6012	\$ 6,773.00	\$ 58,316.00	\$	145,848.00
	DISCRETIONARY WAGES	6023	\$ 300.00	\$ 16,480.00	\$	20,000.00
	INCENTIVES	6022		\$ -	\$	-
	FRINGE BENEFITS-AUTO	6025		\$ -	\$	400.00
	OTHER WAGES	6030	\$ 525.00	\$ 1,450.00	\$	1,500.00
	FICA	6032	\$ 6,441.00	\$ 60,323.00	\$	90,965.00
	RETIREMENT	6034	\$ 6,243.00	\$ 61,585.00	\$	92,714.00
	WORKERS COMPENSATION INSURANCE	6036		\$ 2,537.00	\$	2,537.00
	DENTAL INSURANCE	6037	\$ (154.00)	\$ 3,581.00	\$	5,947.00
	HEALTH & VISION INSURANCE		\$ 6,975.00	\$ 63,082.39	\$	101,352.00
	LIFE & LTD INSURANCE	6039		\$ 3,846.00	\$	6,346.00
	PAYROLL PROCESSING FEES	6045	\$ 190.00	\$ 2,176.70	\$	2,500.00
	SUTA	6047	\$ 44.00	\$ 227.63	\$	500.00
	POTENTIAL WAGES			\$ -	\$	-
TOTAL SALARIES & BENEFITS				\$ 106,532.00	\$ 1,027,392.72	\$ 1,512,847.00

OFFICE SUPPLIES & EXPENSES					
OFFICE SUPPLIES	6210	\$ 846.00	\$ 9,493.00	\$	30,000.00
OFFICE EXPENSES	6212	\$ 6,446.00	\$ 89,218.00	\$	145,000.00
MISC. OFFICE EXPENSE	6214		\$ -	\$	-
CAPITAL OUTLAY			\$ -		
POSTAGE	6216	\$ 3,767.00	\$ 26,321.00	\$	50,000.00
TOTAL OFFICE SUPPLIES & EXPENSE		\$ 11,059.00	\$ 125,032.00	\$	225,000.00
TELEPHONE/UTILITIES					
ELECTRICITY	6310	\$ 689.00	\$ 4,869.00	\$	8,500.00
GAS	6312	\$ 606.00	\$ 3,912.00	\$	4,000.00
WATER/SEWER	6314	\$ 196.00	\$ 1,115.00	\$	1,000.00
TELEPHONE	6316	\$ 3,357.00	\$ 12,832.00	\$	15,000.00
TOTAL TELEPHONE/UTILITIES		\$ 4,848.00	\$ 22,728.00	\$	28,500.00
BUILDING & GROUNDS					
IMPROVEMENTS	1414		\$ -		
JANITORIAL SERVICE	6410	\$ 424.00	\$ 3,813.00	\$	6,000.00
BUILDING/GROUNDS MAINTENANCE	6412	\$ 696.00	\$ 6,749.00	\$	8,728.00
TOTAL BUILDING/GROUNDS		\$ 1,120.00	\$ 10,562.00	\$	14,728.00
MEETING EXPENSE					
BOARD/ANNUAL	6510		\$ 15,495.00	\$	32,000.00
ASSOCIATION	6512	\$ 1,751.00	\$ 14,120.00	\$	15,000.00
REGIONAL	6514	\$ 2,526.00	\$ 26,721.00	\$	32,000.00
SECTION III	6518		\$ 9,152.00	\$	10,000.00
NATIONAL	6524		\$ 2,203.00	\$	24,000.00
MISC.	6526	\$ 178.00	\$ 2,166.00	\$	3,000.00
SPONSORS	6527	\$ 76.00	\$ 906.00	\$	500.00
TOTAL MEETING EXPENSE		\$ 4,531.00	\$ 70,763.00	\$	116,500.00
AWARDS					
AWARDS & PLAQUES	6618	\$ 9,764.00	\$ 94,708.24	\$	120,000.00
DREIBELBIS FUND	6622		\$ -	\$	10,000.00
MISC.	6614		\$ 719.00	\$	500.00
TOTAL AWARDS		\$ 9,764.00	\$ 95,427.24	\$	130,500.00
TEAMS					
CHAMPIONSHIPS EXPENSES	6710	\$ 154,097.00	\$ 612,759.00	\$	978,030.00
GATE RECEIPT DISTRIBUTION	6810	\$ 174,606.00	\$ 196,562.00	\$	290,000.00
TOTAL TEAMS		\$ 328,703.00	\$ 809,321.00	\$	1,268,030.00
PROFESSIONAL SERVICES					
RANDOLPH CLOUD	7010		\$ 30,000.00	\$	33,000.00
LONGMIRE GROUP	7011	\$ 3,600.00	\$ 24,900.00	\$	40,000.00
LEGAL	7110		\$ 25,041.00	\$	70,000.00
ACCOUNTING/AUDITING	7112	\$ 3,400.00	\$ 47,400.00	\$	42,000.00
COMPUTER CONSULTANT	7116		\$ 11,877.00	\$	21,000.00
HR CONSULTANT	7117	\$ 3,960.00	\$ 15,840.00	\$	15,840.00
TECHNOLOGY EXPENSES	7118		\$ 82,920.00	\$	98,820.00
RESEARCH & DEVELOPMENT	7119		\$ -	\$	-
STRATEGIC PLAN	7120		\$ -	\$	-
PROFESSIONAL DEVELOPMENT	7818		\$ 499.00	\$	3,000.00
DUES/SUBSCRIPTIONS	7414	\$ 393.00	\$ 8,689.00	\$	9,000.00
TOTAL PROFESSIONAL SERVICES		\$ 11,353.00	\$ 247,166.00	\$	332,660.00
TRAVEL					

SALARIED EMPLOYEES	6114	\$ 42.00	\$ 700.00	\$ 5,000.00
TOTAL TRAVEL		\$ 42.00	\$ 700.00	\$ 5,000.00
INSURANCE				
OFFICIALS	7312		\$ 85,039.00	\$ 91,705.00
INSURANCE	7316		\$ 174,609.00	\$ 167,030.00
TOTAL INSURANCE		\$ -	\$ 259,648.00	\$ 258,735.00
PRINTING & PUBLICATIONS				
PROGRAMS	7410		\$ 21.00	
PRINTING/PUBLICATIONS	7412		\$ 13,693.00	\$ 10,000.00
RULE BOOKS	7612	\$ 3,244.00	\$ 87,399.00	\$ 80,000.00
TOTAL PRINTING/PUBLICATIONS		\$ 3,244.00	\$ 101,113.00	\$ 90,000.00
MISCELLANEOUS				
VEHICLE EXPENSE	7210	\$ 844.00	\$ 4,480.00	\$ 5,000.00
NFHS NETWORK REVENUE SHARES	6752		\$ -	\$ 8,000.00
DEPRECIATION	7525		\$ -	\$ -
ADVERTISING	7550		\$ 1,667.00	\$ 10,000.00
PROMOTIONS/PR MATERIALS	7551		\$ 2,684.00	\$ 10,000.00
BRANDING/MARKETING	7575	\$ 1,536.00	\$ 12,564.00	\$ 15,000.00
HALL OF FAME	7700	\$ 562.00	\$ 39,883.00	\$ 25,000.00
MISCELLANEOUS	7810		\$ 2,082.00	\$ 1,000.00
BANK CHARGES	7812	\$ 4,135.00	\$ 18,987.00	\$ 16,000.00
GIFTS	7820		\$ 2,538.00	\$ 6,000.00
ENDOWMENT	7826		\$ 24.00	\$ -
SPONSORSHIP FULFILLMENT	7827	\$ 8,813.00	\$ 16,086.00	\$ 30,000.00
INTEREST EXPENSE	7916		\$ -	\$ 2,000.00
TOTAL MISCELLANEOUS EXPENSES		\$ 15,890.00	\$ 100,995.00	\$ 128,000.00
STUDENT SERVICES				
SASI	6914		\$ -	\$ 15,000.00
COACHES WORKSHOP	6916		\$ -	\$ 5,000.00
REGIONAL TRAINERS	7012		\$ -	\$ -
STUDENT ATHLETIC ADVISORY COMMITTEE	6919	4,500.00	\$ 13,950.00	\$ 12,240.00
EDUCATIONAL AWARDS	6620		\$ -	
AWARDS	6622		\$ -	
		\$ 4,500.00	\$ 13,950.00	\$ 32,240.00
TOTAL EXPENSES		\$ 501,586.00	\$ 2,884,797.96	\$ 4,142,740.00
TOTAL REVENUE		\$ 875,040.00	\$ 2,935,438.80	\$ 3,504,100.00
TOTAL EXPENSES		\$ 501,586.00	\$ 2,884,797.96	\$ 4,142,740.00
NET BALANCE		\$ 373,454.00	\$ 50,640.84	\$ (638,640.00)

Cheer cost each year (skipping Covid year in 2020)

2018		2019		2021		2022	
Revenue:		Revenue:		Revenue:		Revenue:	
Total gate	\$ 38,840.00	Total gate	\$ 39,282.00	Total gate	\$ 42,660.00	Total gate	\$ 51,810.00
Restration Fee	\$ 58,705.00	Restration Fee	\$ 61,365.00	Restration Fee	\$ 53,930.00	Restration Fee	\$ 65,800.00
Other	\$ 7,082.00	Other	\$ 6,048.00	Other	\$ 4,339.00	Other	\$ 9,912.46
		Sales Discounts	\$ (1,670.00)				
Event Revenue	\$ 104,627.00	Event Revenue	\$ 105,025.00	Event Revenue	\$ 100,929.00	Event Revenue	\$ 127,522.46
Expenses		Expenses		Expenses		Expenses	
Contractual Fee Cheer Ltd.	\$ 36,000.00	Contractual Fee Varsity Spirit	\$ 36,000.00	Varsity Expenses	\$ 32,020.17	Winners Choice	\$ 69,228.66
Broughton HS staff workers/police	\$ 1,970.00	Broughton HS staff workers/Police	\$ 2,121.00	Host School staffing	\$ 1,970.00	Host School staffing	\$ 1,380.00
Trophies/Medallions/Banners	\$ 4,413.72	Trophies/Medallions/Banners	\$ 3,723.60	Trophies/Medallions/Banners	\$ 3,756.00	Trophies/Medallions/Banners	\$ 9,697.22
Programs	\$ -	Programs	\$ -	Cheerleading consultant	\$ 2,000.00	Cheerleading consultant	\$ 3,000.00
Production Design	\$ 1,440.00	Production Design	\$ -	Production DJ		Production DJ	\$ 550.00
Staging, Truss & Sound System	\$ 14,025.00	Staging, Truss & Sound System	\$ 15,465.00	Staging, Truss & Sound System	\$ 9,994.60	Staging, Truss & Sound System	\$ 34,974.20
Judges Flight/Travel	\$ 1,913.55	Judges Flight/Travel	\$ -			Hotels/Judges	\$ 11,777.71
Raleigh Convention Center	\$ 9,060.18	Raleigh Convention Center	\$ 9,083.29	Raleigh Convention Center	\$ 24,083.48	Raleigh Convention Center	\$ 22,692.00
Pipe & Drape and Tables	\$ 1,822.50	Pipe & Drape and Tables	\$ 1,880.00	Pipe & Drape and Tables	\$ 2,980.00	Pipe and Drape	\$ 3,600.00
EMS/Ambulance	\$ 2,247.50	EMS/Ambulance	\$ 2,240.00	EMS/Ambulance	\$ 2,252.50	EMS/Ambulance	\$ 2,537.50
Hospitality	\$ 12,447.12	Hospitality	\$ 12,811.60	Hospitality	\$ 3,855.33	Hospitality	\$ 6,280.58
Athletic Trainers	\$ 782.00	Athletic Trainers	\$ 745.00	Athletic Trainers	\$ 797.50	Athletic Trainers	\$ 1,043.75
MSP -vendor revenue	\$ 4,370.00	MSP -vendor revenue	\$ 3,395.00	Bus Parking	\$ 1,015.00	Signs/Directions	\$ 72.56
Miscellaneous	\$ 359.90	Miscellaneous	\$ 519.43	Miscellaneous	\$ 472.94	Miscellaneous	\$ 829.83
Total Expenses	\$ 90,851.47	Total Expenses	\$ 88,003.92	Total Expenses	\$ 85,197.52	Total Expenses	\$ 167,664.01
Net Revenue	\$ 13,775.53	Net Revenue	\$ 18,691.08	Net Revenue	\$ 15,731.48	Net Revenue	\$ (40,141.55)

Sport	Playoff Round	Member School Share	NCHSAA Share	Sport	Playoff Round	Member School Share	NCHSAA Share
Baseball	1st	100%	0%	Soccer (Men)	1st	100%	0%
	2nd	85%	15%		2nd	85%	15%
	3rd	85%	15%		3rd	85%	15%
	4th	80%	20%		4th	80%	20%
	Regional (Best of 3)	75%	25%		Regional	75%	25%
	State Championship (Best of 3)	40%	60%		State Championship	40%	60%
Basketball	1st	85%	15%	Soccer (Women)	1st	100%	0%
	2nd	85%	15%		2nd	85%	15%
	3rd	85%	15%		3rd	85%	15%
	4th	80%	20%		4th	80%	20%
	Regional	40%	60%		Regional	75%	25%
	State Championship	40%	60%		State Championship	40%	60%
Football	1st	85%	15%	Softball	1st	100%	0%
	2nd	85%	15%		2nd	85%	15%
	3rd	85%	15%		3rd	85%	15%
	4th	80%	20%		4th	80%	20%
	Regional	75%	25%		Regional (Best of 3)	75%	25%
	State Championship	40%	60%		State Championship (Best of 3)	40%	60%
Lacrosse (Men)	1st	100%	0%	Volleyball	1st	100%	0%
	2nd	85%	15%		2nd	85%	15%
	3rd	85%	15%		3rd	85%	15%
	4th	80%	20%		4th	80%	20%
	Regional	75%	25%		Regional	75%	25%
	State Championship	40%	60%		State Championship	40%	60%
Lacrosse (Women)	1st	100%	0%	Wrestling (Dual)	1st	100%	0%
	2nd	85%	15%		2nd	100%	0%
	3rd	85%	15%		3rd	75%	25%
	4th	80%	20%		Regional	75%	25%
	Regional	75%	25%		State Championship	40%	60%
	State Championship	40%	60%				

INDIVIDUAL SPORTS		
Sport	Regionals	State Finals
Cross-Country	Each team bears its own expenses to regionals.	Travel paid at the rate of \$0.05 per mile for each qualifier, incl. coach, up to maximum of \$0.35.
Indoor Track		
Track & Field		
Swimming/Diving		
Individual Wrestling		
Golf		
Individual Tennis		

Evaluation Summary: 2021-2022 Awarded Grants (Education-based Grant Program)

SCHOOL	REGION	CLASS	FOCUS AREA	PROJECT DESCRIPTION	STATUS
Graham HS	5	2A	Health & Wellness	Grant funds were used to purchase new AEDs, acquired in 2022.	Project is still ongoing as they work to order more athletic training equipment like care kits, slings, and finger pulse oximeters. The original applicant has since left Graham and was unable to finish purchases before she left. *Waiting on the evaluation form to be turned in from the current athletic director.
Johnston County Schools	3	varies	Health & Wellness	Grant funds were used to purchase two new AEDs for each high school in the JCPS system (n = 16)	Due to product availability issues, project is still in progress. AED units and cabinets have been purchased and are in the process of being installed.
Lexington HS	5	2A	Health & Wellness	Grant funds were used to purchase an AED and will be used to obtain new rehab equipment like blood pressure cuffs, a new digital scale, and a new portable refractometer.	The AED was obtained in 2022, but the process is still ongoing as the original athletic director and grant coordinator has since left the school.
North Forsyth HS	5	2A	Health & Wellness	Grant funds were used to order additional emergency medical equipment, therapeutic modalities, and rehabilitation equipment to be used both preemptively and for student-athlete recovery following injury.	Completed in March 2023
Pender HS	2	1A	Coaches' Education	Grant funds were used to cover costs of NFHS education courses for coaches. All coaches at Pender are now Level 3 Certified and thus the school has achieved NFHS Level 3 Honor Roll.	Completed in December 2021
Ragsdale HS	5	4A	Health & Wellness	Grant funds were used to purchase new equipment for the athletic training program like an AED and wall unit, cold tubs, a utility vehicle, an electrical stimulation machine, a sink, lights, and a new taping station.	All of these have been acquired, but the project is still ongoing to continue to improve the athletic training room space.
Reagan HS	5	4A	Health & Wellness	Grant funds were used to purchase new equipment for the athletic training program, like an AED bookbag, ankle braces, crutches, storage shelves/containers, splints, tape, TheraBand, and slings.	Completed in March 2023
The NC Leadership Academy	5	1A	Health & Wellness	Grant funds were used to obtain more rehab equipment, vacuum splints, a WBGT, better first aid kits, education aids (e.g., posters of muscles and ligaments), two AEDs for off campus athletics, a treatment table, a cold tub for immersion, and various other athletic-training supplies.	Completed in January 2023
TW Andrews HS	5	2A	Health & Wellness	Grant funds were used to purchase new equipment for the athletic training program, like an AED, whirlpool/cold tubs, combo unit (ultrasound/electrical stimulation modalities), game ready therapy system, BSN equipment, and office supplies.	Project is projected to be finished in Spring 2024 after the planned new outdoor shed is built
West Carteret HS	2	3A	Student Services Program Supplementation	Grant funds were used to purchase items to give as prizes to student nominated for West Carteret's Student of the Month Program. Typically, these prizes are small swag bags including things like pens/office supplies, t-shirts, and gift cards to a local restaurant.	Ongoing project since the program is monthly. School plans to continue the program into the next school year (current school year, 2022-2023) as it is positively impacting students and teachers.
West Craven HS	2	2A	Coaches' Education	Grant funds were used to cover costs of NFHS education courses for coaches. All coaches at West Craven are now Level 3 Certified and thus the school has achieved NFHS Level 3 Honor Roll.	Completed in October 2022.
Wilkes Central HS	7	2A	Health & Wellness	Grant funds were used to purchase a new AED for off campus events and new rehab equipment (e.g., bands, balance disks, kettlebells, and ankle weights) for the athletic training room.	Completed in November 2022

2022-2023 Education-Based Grant Program- Awards

2022-2023 Grantee	Focus	Proposed Funding Source
CB Aycock	Coach Ed	Education & Health/Safety/Wellness Endowment Fund
West Brunswick	Coach Ed	Education & Health/Safety/Wellness Endowment Fund
Croatan	Health, Safety & Wellness	Education & Health/Safety/Wellness Endowment Fund
Monroe	Health, Safety & Wellness	Education & Health/Safety/Wellness Endowment Fund
Mount Airy	Health, Safety & Wellness	Education & Health/Safety/Wellness Endowment Fund
North Wilkes 2	Health, Safety & Wellness	Education & Health/Safety/Wellness Endowment Fund
Southern Wayne	Health, Safety & Wellness	Education & Health/Safety/Wellness Endowment Fund
Southwest Guilford	Health, Safety & Wellness	Education & Health/Safety/Wellness Endowment Fund
Starmount 2	Health, Safety & Wellness	Education & Health/Safety/Wellness Endowment Fund
Roxboro Community	Health, Safety & Wellness	Education & Health/Safety/Wellness Endowment Fund
North Wilkes 1	Health, Safety & Wellness	Education & Health/Safety/Wellness Endowment Fund
Mallard Creek	Small Equipment	General Endowment Fund
Statesville	Small Equipment	General Endowment Fund
Wilkes Central	Small Equipment	General Endowment Fund
Ledford	Small Equipment	General Endowment Fund
Alexander Central	Small Equipment	General Endowment Fund
Concord	Small Equipment	General Endowment Fund
East Bladen	Small Equipment	General Endowment Fund
Erwin	Small Equipment	General Endowment Fund
Mountain Heritage	Small Equipment	General Endowment Fund
Pasquotank	Small Equipment	General Endowment Fund
Ragsdale	Small Equipment	General Endowment Fund
South Granville	Small Equipment	General Endowment Fund
Southwest Edfecombe	Small Equipment	General Endowment Fund
Starmount 1	Small Equipment	General Endowment Fund
Swain	Small Equipment	General Endowment Fund
Triangle Math & Science	Small Equipment	General Endowment Fund
Watauga	Small Equipment	General Endowment Fund
Westover	Small Equipment	General Endowment Fund

Awards total: \$156,897.69

Education Funding Needs:

NFHS Honor Roll Cost (50%): \$4,047.50

NIAAA Certifications (CAA, CMAA) (50%): \$11,750.00

>>>>>>>>> \$15,797.50

Endowment Funds	3 year average value	3% disbursement	4% disbursement	5% disbursement	Notes	Awards total currently (2022-2023)
General Endowment	\$ 21,394,567.33	\$ 641,837.02	\$ 855,782.69	\$ 1,069,728.37	General endowment earnings to be used for Grant funding, subsidizing smaller endowment fund programs, funds back to schools at year-end, funds for association	Grant program awards Subsidizing other scholarships: \$9,000.00
Education/Health & Safety Fund	\$ 2,605,832.67	\$ 78,174.98	\$ 104,233.31	\$ 130,291.63		Propose grant program awards and NIAAA/NFHS Honor Roll educational certification partial reimbursements (\$71,602.50)
Hall of Fame	\$ 230,868.00	\$ 6,926.04	\$ 9,234.72	\$ 11,543.40		\$ 9,000.00
Adams Scholarship	\$ 207,859.00	\$ 6,235.77	\$ 8,314.36	\$ 10,392.95	4 x \$2500	\$ 10,000.00
Alford Family Scholarship	\$ 8,610.50	\$ 258.32	\$ 344.42	\$ 430.53	0	2 x \$500 will be paid by expendable, non-endowment donation
Toby Webb Coach award	\$ 120,756.33	\$ 3,622.69	\$ 4,830.25	\$ 6,037.82	2 x \$2500	\$ 5,000.00
Gainy Scholarships	\$ 181,818.00	\$ 5,454.54	\$ 7,272.72	\$ 9,090.90	subsidized by general endowment earnings	\$ 9,000.00
Clary Medal Student Award	\$ 137,060.00	\$ 4,111.80	\$ 5,482.40	\$ 6,853.00	2 x \$3000	\$ 6,000.00
Willie Bradshaw Scholarship (formerly known as Scholar Athlete awards)	\$ 131,187.67	\$ 3,935.63	\$ 5,247.51	\$ 6,559.38	subsidized by general endowment earnings	\$ 6,000.00
Dave Harris AD award	\$ 32,392.33	\$ 971.77	\$ 1,295.69	\$ 1,619.62	2 x 500	\$ 1,000.00
McGee Scholarship	\$ 138,409.67	\$ 4,152.29	\$ 5,536.39	\$ 6,920.48	4 x \$1500	\$ 6,000.00
Tony Cullen Memorial	\$ 94,816.00	\$ 2,844.48	\$ 3,792.64	\$ 4,740.80	4 x \$,1000	\$4,000.00

General Endowment		
\$ 1,069,728.37	5%	
\$ (1,000.00)	subsidize Gainey scholarships	
\$ (8,000.00)	subsidize Bradshaw scholarships	
\$ (101,092.69)	education-based grant program- grants beyond H&S, Ed	
\$ 959,635.68	determine how to distribute	

Scenario 1 (3%)		Scenario 2 (4%)		Scenario 3 (5%)	
\$	641,837.02	\$	855,782.69	\$	1,069,728.37
\$	(1,000.00)	\$	(1,000.00)	\$	(1,000.00)
\$	(8,000.00)	\$	(8,000.00)	\$	(8,000.00)
\$	(101,092.69)	\$	(101,092.69)	\$	(101,092.69)
\$	531,744.33	\$	745,690.00	\$	959,635.68

Education/Health & Safety Fund		
\$ 78,174.98	3%	
\$ (55,805.00)	Health, Safety & Wellnes< >>>>>> \$71,602.50	
\$ (15,797.50)	Education grants	
\$ 6,572.48	Roll-back into fund	

Scenario 1 (3%)		Scenario 2 (4%)		Scenario 3 (5%)	
\$	78,174.98	\$	104,233.31	\$	130,291.63
\$	(55,805.00)	\$	(55,805.00)	\$	(55,805.00)
\$	(15,797.50)	\$	(16,940.00)	\$	(16,940.00)
\$	6,572.48	\$	31,488.31	\$	57,546.63

Hall of Fame Endowment		
\$ 9,000.00	3.90%	

Scholarship & Awards Fund		
\$ 47,000.00	4.50%	